

The principles of this invention having been fully explained in connection with the foregoing, I hereby claim as my invention:

1. A business solution method for use where existing manufacturing facilities are adequate and there is no need for expansion and/or modernization which
5 comprises the steps of

identifying a U.S. business interested in outsourcing a product overseas,

identifying a contractor to provide quality products,
forming one or more joint ventures to provide equity for

10 manufacturing operations,

wherein none of the main parties involved, the company interested in outsourcing and the contracting company, will use their capital to buy materials and/or components necessary to manufacture or assemble the finished product.

15 2. A business solution method for use where existing manufacturing facilities are adequate or are in need of modernization or where new facilities are needed which comprises the steps of

identifying a U.S. business interested in outsourcing a product overseas,

identifying a contractor to provide quality products,

forming one or more joint ventures to provide equity for the manufacture of the products,

wherein all operations are or could become a license and the revenues belonging to all parties including a third party are easier to account because

5 the number of total finished products can and shall be determined with accuracy and in advance, all transactions between U.S. companies and their overseas manufacturing subsidiaries or contracting companies being in kind, and

wherein, if the contracting company needs more finished product to sell on its own, the components purchased for that purpose will be part of the same order given by the outsourcing company to a vendor so as to take advantage of lower prices offered by a larger order, thereby making the sale more profitable.

3. The method of claim 2 including the step of creating and/or raising capital, which capital is necessary to acquire new businesses, through divestiture of shares in overseas business wherein the business utilizing the method will continue to do business through a licensing agreement or manufacturing contract based upon the long-term contract issued by and/or between the parties to the one or more joint ventures.

4. The method of claim 2 including the steps of paying workers and management compensation in kind, paying profits for local owners in kind and

selling the finished product belonging to them in local and/or international markets through designated agents wherein product quality is improved.

5. The method of claim 2 including the step of making a private company to pay dual salaries, one salary in the foreign country paid with finished products and a second in U.S. dollars paid in the United States.

6. The method of claim 2 including the step of paying some of the expenses of one or more of the joint ventures from a location with high taxes so as to be able to deduct from the profit at that location to save on taxes.

7. A method for providing an organization which comprises the steps
10 of

providing one or more third party multinational and/or international organizations that has as its main business marketing, patents, manufacturing contracts, technology transfers, licenses, imports, exports, barters, counter trade, buying and/or purchasing in more than one country,

15 requiring that such organization identifies, promotes, develops and provides financing, financing arrangements and investment banking services on an ongoing basis for a wide range of serious competing business opportunities, investments, products or services provided by competing suppliers and sold to any and all interested parties regardless of location, and

requiring that such organization also provides management consulting and business solutions through joint ventures or not, domestic or international, regardless of location of the parties or business opportunity.

8. A method for compensating an organization which comprises the
5 steps of
- providing a third party organization for marketing successful
patents, imports, exports, barter, counter trade, manufacturing contracts, technology
transfers, licenses, and investments, and providing investment banking services, and
being paid a finders fee for promoting competing products and
services, both domestic and/or international, regardless of the location of the third
party organization, the buyers or the sellers, such fee being paid only if the supplier
of the product or services has received payment from the buyers found by the third
party and if the third party has no prior agreements to represent the sellers or the
buyers, such fee being paid in shares of the business and/or in cash in a percentage of
10 the value of the order and such fee being paid by investors, owners, buyers, sellers or
any other beneficiaries if such sales, business opportunities and/or investments
15 become reality and/or become more profitable due to modernization, increase in
business volume and/or quality.

9. The method of claim 8 including the step of providing export

shipping documents to show the value of the exported goods as decided by the buyer or seller if trading is done between a parent company and an overseas subsidiary or if the goods are sold by a third party vendor or purchased by a third party buyer.

10. The method of claim 8 wherein said method is to be used by a marketing, import/export, barter, counter trade and trade financing organization that is privately or government owned, includes in its operation and has as revenue a finder's fee, mark-ups and barter profits, eliminates product storage by the importers/exporters, eliminates export licenses and requires that the manufacturers export the product under their name at a higher profit, and eliminates, where possible, the letter of credit and all banking fees associated with the import/export operations.

11. The method of claim 8 including the step of providing a company subsidiary located overseas that will cover all of its expenses by revenues generated in that country, thereby reducing the risks associated with currency exchanges and poor management of monies received from the U.S. parent company.

15 12. A method of financing a major investment, lease and/or equity, comprising the steps of utilizing one or more financial institutions in a venture or a series of ventures to provide all capital required for financing new construction, modernization and/or operation and

making the financing risk-free for certain partners in that venture or ventures and for other parties benefiting from the investment or business opportunity.

13. A method of business which comprises providing a U.S. based media/advertising company that receives advertising fees in U.S. dollars in the U.S., from U.S. companies, for advertising products overseas through the media/advertising companies' overseas subsidiaries to receive advertising fees for products manufactured locally and to be exported in the United States, the advertising being done in the United States by the U.S. media company's local subsidiaries.

14. A method of business which comprises protecting against currency exchange risk by making all payments between a U.S. company doing business with other U.S. companies overseas in the United States and in U.S. dollars.

15. A financial method of engineering which comprises providing financial engineering wherein proper design and implementation of a project is accomplished according to prescribed investment guidelines to the satisfaction and requirements of all parties.

16. A method for improving the performance and profitability of a company which comprises the steps of increasing the company's business – services operation, and

acquiring other companies that are specialists in their respective areas of products or services.

17. The method of claim 16 wherein said business-services operations increasing step includes the step of retaining specialists that shall recommend methods and ways to improve and reduce costs associated with purchasing raw materials, components, energy, production equipment and services, employee hiring and/or benefits, labor, marketing, engineering, taxes, finances, accounting, communications, travel, transportation, shipping, legal services, insurance, management, compensation levels, paperwork and union relations, domestic and international.

18. The method of claim 16 wherein said business-services operations increasing step further includes the step of quantifying all savings through means of a feasibility study.

19. The method of claim 16 wherein said business-services operations increasing step further includes the step of hiring and/or contracting experts to form a management advisory team to identify and implement the business saving measures recommended to clients.

20. The method of claim 16 wherein the management advisory team formation step includes the step of compensating members of the management

advisory team such that company employees shall receive, in addition to base salary and benefits, a one-time bonus proportional with revenues generated by them for the company from each customer that implements the business solution measures, consultants shall receive a monthly retainer, no benefits and fifty percent of each payment received by the company for each successfully implemented business solution method.

21. The method claim 16 wherein acquisition step includes one or more of the following steps

acquiring an assembler/manufacture/trader/up-grader of desk tops, portable and other computers and services, acquiring a manufacturer of office equipment, acquiring a provider of software and services designed to increase the productivity, reliability and recoverability of its client's core informational technology operation, acquiring a supplier of application server software and services that enable the effective and efficient enterprise-wide deployment and management of applications, acquiring a designer, developer, manufacturer, and marketer of digital imaging products,

acquiring a developer, marketer and supporter of system software products that are designed to improve productivity and application development, implementation and maintenance and also offer system analysis, design, program, system planning and/or consulting,

5 acquiring a designer, manufacturer and marketer of computer-based information systems and related products and services,

 acquiring a provider of information technology services through outsourcing, system integration, information technology and management consulting services,

10 acquiring a telecom manufacturer involved in networking, enterprise/consumer and telecom components, such manufacturer also being capable of designing, developing, manufacturing and/or servicing systems and software which network operators and other service providers to provide wire line/wireless access,

15 acquiring a machine tool and factory automation company that is engaged in research, development, manufacturer and service of machine tools, electronic controls and communication products including control logic, sensors, human-machine interface devices and software products,

 acquiring an energy savings (ESCO) for advising customers how

to save energy, reduce purchasing costs and identify low cost suppliers in an area, and
acquiring a software company whose main products are helping
clients with their income taxes and project/investment financial analysis/or decisions.

22. The method of claim 16 including the additional step of having the
5 company continue to do business with existing partners in the form of a license
and/or manufacturing contract wherein a finders fee is paid to a contractor
responsible for such a relationship from the licensor and licensee.

23. The method of claim 16 wherein said business-services operations
increasing step includes the step of manufacturing and/or assembling products
overseas and paying the responsible people employed by that overseas
manufacturer/supplier with a salary paid in U.S. dollars and providing for non-
payment of such salary in the event that products are not properly manufactured
and/or assembled.

24. The method of claim 21 including the step of providing a multiple
15 step in barter mergers and acquisitions method that requires each party to advise the
other and mutuality of working toward the interest of both parties thereby
substantially reducing the costs associated with multiple acquisitions including taxes
associated with acquisitions.

25. The method of claim 21 wherein the compensation fee for a third

party identifying an organization is in shares of both companies and a third party providing services being paid only if the merger takes place.

26. The method of claim 21 including the step of providing a retirement pension/benefit for employees and the third party companies purchasing the shares in the transferred companies resulting in the transfer of such retirement pension/benefit package.

27. The method of claim 16 including the step of providing a customer that shall compensate the company for its work with a substantial and negotiated percentage of the savings for a period of several years, starting from the day that implementation is complete.

28. The method of claim 27 wherein the percentage of compensation is 60 to 90% of the savings and the period is at least 3 years.